



**Eastern Connecticut Association of REALTORS®**  
**Fourth Quarter New London and Windham County SOLD Comparisons - 2018 vs. 2017**

using data obtained from Smart MLS, Inc.

	2018 4Q units	2018 4Q Volume	2018 4Q Average	2018 4Q Median	Days On Market	% Sale to List
Single Family	995	\$254,283,118	\$255,561	\$215,000	68	96.48%
Condo	142	\$25,554,070	\$179,958	\$140,050	119	97.36%
Mobile	46	\$1,864,650	\$40,536	\$30,000	64	90.19%
Land (Residential)	61	\$5,137,400	\$84,220	\$58,000	160	85.15%
Multifamily	96	\$ 13,937,467	\$145,182	\$135,450	72	93.94%
Commercial	19	\$ 6,076,000	\$319,789	\$160,000	185	80.43%
<b>TOTALS</b>	<b>1359</b>	<b>\$ 306,852,705</b>	<b>\$225,793</b>	<b>\$192,300</b>	<b>79</b>	<b>95.80%</b>

	2017 4Q units	2017 4Q Volume	2017 4Q Average	2017 4Q Median	Days On Market	% Sale to List
Single Family	1081	\$271,537,999	\$251,191	\$209,900	83	96.70%
Condo	132	\$21,094,360	\$159,806	\$119,950	102	99.22%
Mobile	36	\$1,629,871	\$45,274	\$39,750	74	92.25%
Land (Residential)	57	\$6,990,749	\$122,645	\$78,000	419	77.97%
Multifamily	83	\$ 11,702,498	\$140,994	\$140,500	114	96.60%
Commercial	18	\$ 8,155,300	\$453,072	\$245,000	204	82.96%
<b>TOTALS</b>	<b>1407</b>	<b>\$ 321,110,777</b>	<b>\$228,224</b>	<b>\$187,750</b>	<b>77</b>	<b>96.23%</b>

**2017 vs. 2016**

Single Family	-7.96%	-6.35%	1.74%	2.43%	-18.07%	-0.23%
Condo	7.58%	21.14%	12.61%	16.76%	16.67%	-1.87%
Mobile	27.78%	14.40%	-10.47%	-24.53%	-13.51%	-2.23%
Land	7.02%	-26.51%	-31.33%	-25.64%	-61.81%	9.21%
Multifamily	15.66%	19.10%	2.97%	-3.59%	-36.84%	-2.75%
Commercial	5.56%	-25.50%	-29.42%	-34.69%	-9.31%	-3.05%
<b>All</b>	<b>-3.41%</b>	<b>-4.44%</b>	<b>-1.07%</b>	<b>2.42%</b>	<b>2.60%</b>	<b>-0.45%</b>

### New London County Fourth Quarter, 2018

	2018 4Q Units	2018 4Q Volume	2018 4Q Average	2018 4Q Median	Days On Market	% Sale to List
<b>Single Family</b>	694	\$ 193,605,270	\$278,970	\$225,000	71	96.15%
	2017 4Q Units	2017 4Q Volume	2017 4Q Average	2017 4Q Median	Days On Market	% Sale to List
<b>Single Family</b>	724	\$ 200,195,333	\$276,513	\$224,950	86	96.24%
<b>2018 vs. 2017</b>	-4.14%	-3.29%	0.89%	0.02%	-17.44%	-0.09%

### Windham County Fourth Quarter, 2018

	2018 4Q Units	2018 4Q Volume	2018 4Q Average	2018 4Q Median	Days On Market	% Sale to List
<b>Single Family</b>	301	\$60,677,848	\$201,588	\$225,000	59	97.54%
	2017 4Q Units	2017 4Q Volume	2017 4Q Average	2017 4Q Median	Days On Market	% Sale to List
<b>Single Family</b>	357	\$71,342,666	\$199,839	\$182,000	78	98.01%
<b>2018 vs. 2017</b>	-15.69%	-14.95%	0.87%	23.63%	-24.36%	-0.48%