



Eastern Connecticut Association of REALTORS®
New London and Windham County SOLD Comparisons - 2018 vs. 2017
 using data obtained from the SMART Multiple Listing Service, Inc.

	2018 units	2018 Volume	2018 Average Sale Price	2018 Median Sale Price	Days on Market	% of Sale Price to List Price
Single Family	4471	\$1,147,456,798	\$256,644	\$220,000	64	96.89%
Condo	569	\$98,797,593	\$173,634	\$140,000	93	97.53%
Mobile	162	\$6,873,254	\$42,427	\$36,050	65	91.27%
Land (Residential)	261	\$35,759,567	\$137,010	\$65,000	182	86.40%
Multifamily	364	\$52,607,109	\$144,525	\$138,000	79	93.89%
Commercial	81	\$22,866,700	\$282,305	\$200,000	263	84.22%
TOTALS	5908	\$1,364,361,022	\$230,934	\$139,000	124	91.70%
	2017 units	2017 Volume	2017 Average Sale Price	2017 Median Sale Price	Days on Market	% of Sale Price to List Price
Single Family	4630	\$1,118,006,840	\$241,470	\$210,000	71	96.77%
Condo	582	\$99,632,112	\$171,189	\$139,825	94	97.97%
Mobile	143	\$5,404,422	\$37,793	\$33,900	74	89.87%
Land (Residential)	228	\$23,155,204	\$101,558	\$55,000	290	80.03%
Multifamily	332	\$44,391,853	\$133,710	\$123,750	93	95.10%
Commercial	73	\$20,533,785	\$281,285	\$175,000	234	85.36%
TOTALS	5988	\$1,311,124,216	\$218,959	\$131,788	143	90.85%
2018 vs. 2017						
Single Family	-3.43%	2.63%	6.28%	4.76%	-9.86%	0.12%
Condo	-2.23%	-0.84%	1.43%	0.13%	-1.06%	-0.45%
Mobile	13.29%	27.18%	12.26%	6.34%	-12.16%	1.56%
Land	14.47%	54.43%	34.91%	18.18%	-37.24%	7.96%
Multifamily	9.64%	18.51%	8.09%	11.52%	-15.05%	-1.27%
Commercial	10.96%	11.36%	0.36%	14.29%	12.39%	-15.78%
All	-1.34%	4.06%	5.47%	5.47%	-12.85%	0.94%

New London County, 2018

	2018 Units	2018 Volume	2018 Average	2018 Median	Days On Market	% Sale to List
Single Family	3119	\$858,943,136	\$275,391	\$230,000	66	96.58%
	2017 Units	2016 Volume	2017 Average	2017 Median	Days On Market	% Sale to List
Single Family	3207	\$836,009,425	\$260,683	\$223,950	73	96.40%
2018 vs. 2017 Single Family	-2.74%	2.74%	5.64%	2.70%	-9.59%	0.19%

Windham County, 2018

	2018 Units	2018 Volume	2018 Average	2018 Median	Days On Market	% Sale to List
Single Family	1352	\$288,513,662	\$213,398	\$ 196,000	57	97.85%
	2017 Units	2017 Volume	2017 Average	2017 Median	Days On Market	% Sale to List
Single Family	1423	\$281,997,415	\$198,171	\$ 184,900	66	97.84%
2018 vs. 2017 Single Family	-4.99%	2.31%	7.68%	6.00%	-13.64%	0.01%