



Eastern Connecticut Association of REALTORS®



Third Quarter New London and Windham County SOLD Comparisons - 2018 vs. 2017
 using data obtained from Smart MLS, Inc.

	2018 3Q units	2018 3Q Volume	2018 3Q Average	2018 3Q Median	Days On Market	% Sale to List
Single Family	1345	\$359,386,492	\$267,201.85	\$225,000	56	97.42%
Condo	160	\$26,352,599	\$164,704	\$144,500	83	97.22%
Mobile	48	\$2,468,618	\$51,430	\$50,000	76	91.58%
Land (Residential)	66	\$8,258,367	\$125,127	\$70,500	209	87.85%
Multifamily	107	\$17,039,758	\$159,250	\$153,900	81	95.99%
Commercial	39	\$7,992,615	\$204,939	\$152,000	354	85.39%
TOTALS	1765	\$421,498,449	\$238,809	\$205,000	73	96.85%
	2017 3Q units	2017 3Q Volume	2017 3Q Average	2017 3Q Median	Days On Market	% Sale to List
Single Family	1317	\$324,601,028	\$246,470.03	\$215,000	59	96.76%
Condo	184	\$31,496,452	\$171,176	\$139,375	87	97.37%
Mobile	32	\$1,252,900	\$39,153	\$30,000	71	90.06%
Land (Residential)	66	\$6,310,885	\$95,619	\$49,250	171	79.34%
Multifamily	95	\$14,173,202	\$149,192	\$125,900	45	93.44%
Commercial	29	\$5,055,820	\$174,339	\$123,000	267	84.48%
TOTALS	1723	\$382,890,287	\$222,223	\$199,700	77	96.23%
2018 vs. 2017						
Single Family	2.13%	10.72%	8.41%	4.65%	-5.08%	0.68%
Condo	-13.04%	-16.33%	-3.78%	3.68%	-4.60%	-0.15%
Mobile	50.00%	97.03%	31.35%	66.67%	7.04%	1.69%
Land	0.00%	30.86%	30.86%	43.15%	22.22%	10.73%
Multifamily	12.63%	20.23%	6.74%	22.24%	80.00%	2.73%
Commercial	34.48%	58.09%	17.55%	23.58%	32.58%	1.08%
All	2.44%	10.08%	7.46%	2.65%	-5.19%	0.64%

New London County Third Quarter, 2018

	2018 3Q Units	2018 3Q Volume	2018 3Q Average	2018 3Q Median	Days On Market	% Sale to List
Single Family	952	\$ 275,376,340	\$289,261	\$238,263	59	97.06%
	2017 3Q Units	2017 3Q Volume	2017 3Q Average	2017 3Q Median	Days On Market	% Sale to List
Single Family	930	\$ 246,319,610	\$264,860	\$231,950	61	96.51%
2018 vs. 2017	2.37%	11.80%	9.21%	2.72%	-3.28%	0.57%

Windham County Third Quarter, 2018

	2018 3Q Units	2018 3Q Volume	2018 3Q Average	2018 3Q Median	Days On Market	% Sale to List
Single Family	393	\$84,010,152	\$213,766	\$205,000	50	98.62%
	2017 3Q Units	2017 3Q Volume	2017 3Q Average	2017 3Q Median	Days On Market	% Sale to List
Single Family	387	\$78,281,419	\$202,278	\$191,000	54	97.58%
2018 vs. 2017	1.55%	7.32%	5.68%	7.33%	-7.41%	1.07%