



Eastern Connecticut Association of REALTORS®



First Quarter New London and Windham County SOLD Comparisons - 2018 vs. 2017

using data obtained from the Connecticut Multiple Listing Service, Inc.

	2018 1Q units	2018 1Q Volume	2018 1Q Average	2018 1Q Median	Days On Market	% Sale to List
Single Family	809	\$197,802,743	\$244,503	\$205,000	92	96.21%
Condo	99	\$17,314,709	\$174,896	\$140,000	113	97.96%
Mobile	25	\$926,650	\$37,066	\$28,000	85	88.03%
Land (Residential)	55	\$5,213,100	\$94,784	\$57,500	174	80.03%
Multifamily	72	\$9,095,799	\$126,331	\$121,500	87	93.01%
Commercial	24	\$3,312,134	\$138,006	\$71,000	330	84.51%
TOTALS	1084	\$233,665,136	\$215,558	\$170,213	147	95.56%

	2017 1Q Units	2017 1Q Volume	2017 1Q Average	2017 1Q Median	Days On Market	% Sale to List
Single Family	874	\$191,114,873	\$218,667	\$190,500	81	95.94%
Condo	95	\$15,232,949	\$160,347	\$140,000	94	98.91%
Mobile	37	\$1,134,200	\$30,654	\$32,000	92	84.79%
Land (Residential)	36	\$2,816,550	\$78,238	\$45,950	169	83.89%
Multifamily	82	\$9,972,132	\$121,611	\$100,000	87	93.24%
Commercial	14	\$2,750,625	\$194,078	\$149,000	112	81.30%
TOTALS	1138	\$223,021,329	\$195,977	\$170,213	106	95.56%

2018 vs. 2017

Single Family	-7.44%	3.50%	11.82%	7.61%	13.58%	0.28%
Condo	4.21%	13.67%	9.07%	0.00%	20.21%	-0.96%
Mobile	-32.43%	-18.30%	20.92%	-12.50%	-7.61%	3.82%
Land	52.78%	85.09%	21.15%	25.14%	2.96%	-4.60%
Multifamily	-12.20%	-8.79%	3.88%	21.50%	0.00%	-0.25%
Commercial	71.43%	20.41%	-28.89%	-52.35%	194.64%	3.95%
All	-4.75%	4.77%	9.99%	0.00%	38.74%	0.00%

New London County First Quarter, 2018

	2018 1Q Units	2018 1Q Volume	2018 1Q Average	2018 1Q Median	Days On Market	% Sale to List
Single Family	553	\$140,961,956.6	\$254,904	\$220,000	94	95.72%
	2017 1Q Units	2017 1Q Volume	2017 1Q Average	2017 1Q Median	Days On Market	% Sale to List
Single Family	589	\$ 137,439,057	\$233,343	\$200,000	84	95.48%
2018 vs. 2017 Single Family	-6.11%	2.56%	9.24%	10.00%	11.90%	0.25%

Windham County First Quarter, 2018

	2018 1Q Units	2018 1Q Volume	2018 1Q Average	2018 1Q Median	Days On Market	% Sale to List
Single Family	256	\$56,840,787	\$222,034	\$184,750	88	97.44%
	2017 1Q Units	2017 1Q Volume	2017 1Q Average	2017 1Q Median	Days On Market	% Sale to List
Single Family	285	\$53,675,816	\$188,336	\$178,000	75	97.12%
2017 vs. 2016 Single Family	-10.18%	5.90%	17.89%	3.79%	17.33%	0.33%