



**Eastern Connecticut Association of REALTORS®**



**Fourth Quarter New London and Windham County SOLD Comparisons - 2017 vs. 2016**

using data obtained from Smart MLS, Inc.

	2017 4Q units	2017 4Q Volume	2017 4Q Average	2017 4Q Median	Days On Market	% Sale to List
<b>Single Family</b>	1081	\$271,537,999	\$251,191.49	\$209,900	83	96.70%
<b>Condo</b>	132	\$21,094,360	\$159,806	\$119,950	102	99.22%
<b>Mobile</b>	36	\$1,629,871	\$45,274.19	\$39,750	74	92.25%
<b>Land (Residential)</b>	57	\$6,990,749	\$122,645	\$78,000	419	77.97%
<b>Multifamily</b>	83	\$ 11,702,498	\$140,994	\$140,500	114	96.60%
<b>Commercial</b>	18	\$ 8,155,300	\$453,072	\$245,000	204	82.96%
<b>TOTALS</b>	1407	\$ 321,110,777	\$228,224	\$187,750	77	96.23%

	2016 4Q units	2016 4Q Volume	2016 4Q Average	2016 4Q Median	Days On Market	% Sale to List
<b>Single Family</b>	1105	\$256,549,961	\$239,658	\$195,000	79	95.69%
<b>Condo</b>	120	\$21,355,054	\$179,959	\$140,000	98	96.58%
<b>Mobile</b>	40	\$1,399,000	\$34,975	\$30,000	99	91.77%
<b>Land (Residential)</b>	61	\$5,941,835	\$97,407	\$70,000	186	80.00%
<b>Multifamily</b>	79	\$9,757,952	\$123,012	\$91,500	103	93.00%
<b>Commercial</b>	23	\$4,142,400	\$180,104	\$150,000	221	79.79%
<b>TOTALS</b>	1428	\$ 6,557,400	\$4,592	\$179,900	89	94.95%

**2017 vs. 2016**

<b>Single Family</b>	-2.17%	5.84%	4.81%	7.64%	5.06%	1.06%
<b>Condo</b>	10.00%	-1.22%	-11.20%	-14.32%	4.45%	2.73%
<b>Mobile</b>	-10.00%	16.50%	29.45%	32.50%	-25.34%	0.52%
<b>Land</b>	-6.56%	17.65%	25.91%	11.43%	125.27%	-2.54%
<b>Multifamily</b>	5.06%	19.93%	14.62%	53.55%	10.25%	3.87%
<b>Commercial</b>	-21.74%	96.87%	151.56%	63.33%	-7.69%	3.97%
<b>All</b>	<b>-1.47%</b>	<b>4796.92%</b>	<b>4870.01%</b>	<b>4.36%</b>	<b>-13.48%</b>	<b>1.35%</b>

## New London County Fourth Quarter, 2017

	<b>2017 4Q Units</b>	<b>2017 4Q Volume</b>	<b>2017 4Q Average</b>	<b>2017 4Q Median</b>	<b>Days On Market</b>	<b>% Sale to List</b>
<b>Single Family</b>	724	\$ 200,195,333	\$276,513	\$224,950	86	96.24%
	<b>2016 4Q Units</b>	<b>2016 4Q Volume</b>	<b>2016 4Q Average</b>	<b>2016 4Q Median</b>	<b>Days On Market</b>	<b>% Sale to List</b>
<b>Single Family</b>	748	\$ 191,484,182	\$255,995	\$210,000	82	95.22%
<b>2017 vs. 2016</b>	-3.21%	4.55%	8.01%	7.12%	4.88%	1.07%

## Windham County Fourth Quarter, 2017

	<b>2017 4Q Units</b>	<b>2017 4Q Volume</b>	<b>2017 4Q Average</b>	<b>2017 4Q Median</b>	<b>Days On Market</b>	<b>% Sale to List</b>
<b>Single Family</b>	357	\$71,342,666	\$199,839	\$182,000	78	98.01%
	<b>2016 4Q Units</b>	<b>2016 4Q Volume</b>	<b>2016 4Q Average</b>	<b>2016 4Q Median</b>	<b>Days On Market</b>	<b>% Sale to List</b>
<b>Single Family</b>	357	\$65,065,779	\$182,257	\$175,000	72	97.10%
<b>2017 vs. 2016</b>	0.00%	9.65%	9.65%	4.00%	8.33%	0.94%