



Eastern Connecticut Association of REALTORS®



New London and Windham County SOLD Comparisons - 2017 vs. 2016

using data obtained from the SMART Multiple Listing Service, Inc.

	2017 units	2017 Volume	2017 Average Sale Price	2017 Median Sale Price	Days on Market	% of Sale Price to List Price
Single Family	4630	\$1,118,006,840	\$241,470.16	\$210,000	71	96.77%
Condo	582	\$99,632,112	\$171,189.20	\$139,825	94	97.97%
Mobile	143	\$5,404,422	\$37,793.16	\$33,900	74	89.87%
Land (Residential)	228	\$23,155,204	\$101,557.91	\$55,000	290	80.03%
Multifamily	332	\$44,391,853	\$133,710.40	\$123,750	93	95.10%
Commercial	73	\$20,533,785	\$281,284.73	\$175,000	234	85.36%
TOTALS	5988	\$1,311,124,216	\$218,958.62	\$131,788	143	90.85%

	2016 units	2016 Volume	2016 Average Sale Price	2016 Median Sale Price	Days on Market	% of Sale Price to List Price
Single Family	4385	\$999,866,608	\$226,877	\$200,475	82	95.86%
Condo	511	\$81,202,226	\$159,078	\$137,700	90	96.16%
Mobile	167	\$5,825,625	\$35,516	\$30,000	89	89.87%
Land (Residential)	213	\$23,256,722	\$109,590	\$72,125	209	75.53%
Multifamily	321	\$39,215,101	\$122,740	\$103,250	103	93.17%
Commercial	87	\$21,112,097	\$242,667.78	\$190,000	280	81.43%
TOTALS	5684	\$1,170,478,378	\$149,411	\$120,475	142	88.67%

2017 vs. 2016

Single Family	5.59%	11.82%	6.43%	4.75%	-13.41%	0.95%
Condo	13.89%	22.70%	7.61%	1.54%	4.44%	1.88%
Mobile	-14.37%	-7.23%	6.41%	13.00%	-16.85%	0.00%
Land	7.04%	-0.44%	-7.33%	-23.74%	38.76%	5.96%
Multifamily	3.43%	13.20%	8.94%	19.85%	-9.71%	2.07%
Commercial	-16.09%	-2.74%	15.91%	-7.89%	-16.43%	-14.64%
All	5.35%	12.02%	46.55%	9.39%	0.35%	2.46%

New London County, 2017

	2017 Units	2016 Volume	2017 Average	2017 Median	Days On Market	% Sale to List
Single Family	3207	\$836,009,425	\$ 260,683	\$223,950	73	96.40%
	2016 Units	2016 Volume	2016 Average	2016 Median	Days On Market	% Sale to List
Single Family	2959	\$738,336,458	\$ 249,522	\$212,500	85	95.51%
2017 vs. 2016 Single Family	8.38%	13.23%	4.47%	5.39%	-14.12%	0.93%

Windham County, 2017

	2017 Units	2017 Volume	2017 Average	2017 Median	Days On Market	% Sale to List
Single Family	1423	\$281,997,415	\$ 198,171	\$ 184,900	66	97.84%
	2016 Units	2016 Volume	2016 Average	2016 Median	Days On Market	% Sale to List
Single Family	1426	\$261,543,050	\$ 183,410	\$ 175,000	76	96.86%
2017 vs. 2016 Single Family	-0.21%	7.82%	8.05%	5.66%	-13.16%	1.01%