



Eastern Connecticut Association of REALTORS®



**First Quarter New London and Windham County SOLD Comparisons - 2017 vs. 2016**

using data obtained from the Connecticut Multiple Listing Service, Inc.

	2017 1Q units	2017 1Q Volume	2017 1Q Average	2017 1Q Median	Days On Market	% Sale to List
Single Family	874	\$191,114,873	\$218,667	\$190,500	81	95.94%
Condo	95	\$15,232,949	\$160,347	\$140,000	94	98.91%
Mobile	37	\$1,134,200	\$30,654	\$32,000	92	84.79%
Land (Residential)	36	\$2,816,550	\$78,238	\$45,950	169	83.89%
Multifamily	82	\$ 9,972,132	\$121,611	\$100,000	87	93.24%
Commercial	14	\$ 2,750,625	\$194,078	\$149,000	112	81.30%
<b>TOTALS</b>	<b>1138</b>	<b>\$223,021,329</b>	<b>\$195,977</b>	<b>\$170,213</b>	<b>106</b>	<b>95.56%</b>

	2016 1Q Units	2016 1Q Volume	2016 1Q Average	2016 1Q Median	Days On Market	% Sale to List
Single Family	821	\$164,682,048	\$200,587	\$179,900	94	94.78%
Condo	94	\$13,521,644	\$143,847	\$127,500	88	95.10%
Mobile	28	\$1,104,900	\$39,461	\$30,000	69	90.26%
Land (Residential)	44	\$5,526,335	\$125,599	\$77,500	265	74.99%
Multifamily	66	\$7,850,310	\$118,944	\$97,500	135	93.02%
Commercial	15	\$1,935,300	\$129,020	\$110,000	256	69.56%
<b>TOTALS</b>	<b>1068</b>	<b>\$ 194,620,537</b>	<b>\$182,229</b>	<b>\$158,250</b>	<b>105</b>	<b>93.69%</b>

**2016 vs. 2015**

Single Family	6.46%	16.05%	9.01%	5.89%	-13.83%	1.22%
Condo	1.06%	12.66%	11.47%	9.80%	6.82%	4.01%
Mobile	32.14%	2.65%	-22.32%	6.67%	33.33%	-6.06%
Land	-18.18%	-49.03%	-37.71%	-40.71%	-36.23%	11.87%
Multifamily	24.24%	27.03%	2.24%	2.56%	-35.56%	0.24%
Commercial	-6.67%	42.13%	50.43%	35.45%	-56.25%	16.88%
<b>All</b>	<b>6.55%</b>	<b>14.59%</b>	<b>7.54%</b>	<b>7.56%</b>	<b>0.79%</b>	<b>2.00%</b>

### New London County First Quarter, 2017

	2017 1Q Units	2017 1Q Volume	2017 1Q Average	2017 1Q Median	Days On Market	% Sale to List
<b>Single Family</b>	589	\$ 137,439,057	\$233,343	\$200,000	84	95.48%
	2016 1Q Units	2016 1Q Volume	2016 1Q Average	2016 1Q Median	Days On Market	% Sale to List
<b>Single Family</b>	549	\$ 119,997,305	\$218,574	\$195,000	100	94.64%
<b>2017 vs. 2016 Single Family</b>	7.29%	14.54%	6.76%	2.56%	-16.00%	0.89%

### Windham County First Quarter, 2017

	2017 1Q Units	2017 1Q Volume	2017 1Q Average	2017 1Q Median	Days On Market	% Sale to List
<b>Single Family</b>	285	\$53,675,816	\$188,336	\$178,000	75	97.12%
	2016 1Q Units	2016 1Q Volume	2016 1Q Average	2016 1Q Median	Days On Market	% Sale to List
<b>Single Family</b>	273	\$44,684,743	\$163,680	\$154,900	82	95.65%
<b>2017 vs. 2016 Single Family</b>	4.40%	20.12%	15.06%	14.91%	-8.54%	1.54%