

Eastern Connecticut Association of REALTORS®
New London and Windham County SOLD Comparisons - 2016 vs. 2015

using data obtained from the Connecticut Multiple Listing Service, Inc.

	2016 units	2016 Volume	2016 Average Sale Price	2016 Median Sale Price	Days on Market	% of Sale Price to List Price
Single Family	4385	\$999,866,608	\$226,877	\$200,475	82	95.86%
Condo	511	\$81,202,226	\$159,078	\$137,700	90	96.16%
Mobile	167	\$5,825,625	\$35,516	\$30,000	89	89.87%
Land (Residential)	213	\$23,256,722	\$109,590	\$72,125	209	75.53%
Multifamily	321	\$39,215,101	\$122,740	\$103,250	103	93.17%
Commercial	82	\$1,965,497	\$231,233	\$160,800	282	73.70%
TOTALS	5679	\$1,151,331,779	\$147,506	\$120,475	143	87.38%

	2015 units	2015 Volume	2015 Average Sale Price	2015 Median Sale Price	Days on Market	% of Sale Price to List Price
Single Family	3802	\$871,850,924	\$229,314	\$190,000	96	95.16%
Condo	456	\$74,100,523	\$162,501	\$130,000	94	95.57%
Mobile	132	\$4,804,300	\$36,396	\$31,500	100	89.43%
Land (Residential)	217	\$22,399,607	\$103,224	\$60,000	249	85.42%
Multifamily	287	\$31,887,731	\$111,107	\$93,000	81	90.04%
Commercial	60	\$14,597,500	\$243,292	\$182,500	259	84.31%
TOTALS	4954	\$1,019,640,585	\$147,639	\$111,500	147	89.99%

2016 vs. 2015

Single Family	15.33%	14.68%	-1.06%	5.51%	-14.58%	0.74%
Condo	12.06%	9.58%	-2.11%	5.92%	-4.26%	0.62%
Mobile	26.52%	21.26%	-2.42%	-4.76%	-11.00%	0.49%
Land	-1.84%	3.83%	6.17%	20.21%	-16.06%	0.49%
Multifamily	11.85%	22.98%	10.47%	11.02%	27.16%	3.48%
Commercial	36.67%	-86.54%	-4.96%	-11.89%	8.88%	-11.58%
All	14.63%	12.92%	-0.09%	8.05%	-2.73%	-2.90%

New London County, 2016

	2016 Units	2016 Volume	2016 Average	2016 Median	Days On Market	% Sale to List
Single Family	2959	\$738,336,458	\$ 249,522	\$212,500	85	95.51%
	2015 Units	2015 Volume	2015 Average	2015 Median	Days On Market	% Sale to List
Single Family	2658	\$649,915,400	\$ 244,513	\$205,000	101	94.79%
2016 vs. 2015 Single Family	11.32%	13.61%	2.05%	3.66%	-15.84%	0.76%

Windham County, 2016

	2016 Units	2016 Volume	2016 Average	2016 Median	Days On Market	% Sale to List
Single Family	1426	\$261,543,050	\$ 183,410	\$ 175,000	76	96.86%
	2015 Units	2015 Volume	2015 Average	2015 Median	Days On Market	% Sale to List
Single Family	1234	\$221,935,521	\$ 179,851	\$ 166,500	85	96.28%
2016 vs. 2015 Single Family	15.56%	17.85%	1.98%	5.11%	-10.59%	0.60%