



Eastern Connecticut Association of REALTORS®



4th Q - 2016 vs 2015

4th Quarter New London and Windham County SOLD Comparisons - 2016 vs. 2015

using data obtained from the Connecticut Multiple Listing Service, Inc.

	2016 4Q units	2016 4Q Volume	2016 4Q Average	2016 4Q Median	Days On Market	% Sale to List
Single Family	1105	\$256,549,961	\$239,658	\$195,000	79	95.69%
Condo	120	\$21,355,054	\$179,959	\$140,000	98	96.58%
Mobile	40	\$1,399,000	\$34,975	\$30,000	99	91.77%
Land (Residential)	61	\$5,941,835	\$97,407	\$70,000	186	80.00%
Multifamily	79	\$9,757,952	\$123,012	\$91,500	103	93.00%
Commercial	23	\$4,142,400	\$180,104	\$150,000	221	79.79%
TOTALS	1428	\$ 6,557,400	\$4,592	\$179,900	89	94.95%

	2015 4Q Units	2015 4Q Volume	2015 4Q Average	2015 4Q Median	Days On Market	% Sale to List
Single Family	985	\$227,883,446	\$231,353.75	\$185,000	85	94.18%
Condo	104	\$16,390,305	\$157,599.09	\$129,000	85	95.87%
Mobile	29	\$840,400	\$28,979.31	\$21,000	95	86.43%
Land (Residential)	62	\$6,275,450	\$101,216.94	\$65,000	251	83.74%
Multifamily	79	\$7,926,416	\$100,334.38	\$81,900	67	88.89%
Commercial	15	\$4,368,800	\$291,253.33	\$185,000	370	82.13%
TOTALS	1274	\$263,684,817	\$206,973.95	\$163,000	94	93.13%

2016 vs. 2015

Single Family	12.18%	12.58%	3.59%	5.41%	-7.06%	1.60%
Condo	15.38%	30.29%	14.19%	8.53%	14.88%	0.74%
Mobile	37.93%	66.47%	20.69%	42.86%	4.34%	6.18%
Land	-1.61%	-5.32%	-3.76%	7.69%	-25.90%	-4.47%
Multifamily	0.00%	23.11%	22.60%	11.72%	54.33%	4.62%
Commercial	53.33%	-5.18%	-38.16%	-18.92%	-40.27%	-2.85%
All	12.09%	-97.51%	-97.78%	10.37%	-5.32%	1.95%

New London County 4th Quarter, 2016

	2016 4Q Units	2016 4Q Volume	2016 4Q Average	2016 4Q Median	Days On Market	% Sale to List
Single Family	748	\$ 191,484,182	\$255,995	\$210,000	82	95.22%
	2015 4Q Units	2015 4Q Volume	2015 4Q Average	2015 4Q Median	Days On Market	% Sale to List
Single Family	637	\$165,415,262	\$ 259,679	\$199,900	87	93.34%
2016 vs. 2015 Single Family	17.43%	15.76%	-1.42%	5.05%	-5.75%	2.01%

Windham County 4th Quarter, 2016

	2016 4Q Units	2016 4Q Volume	2016 4Q Average	2016 4Q Median	Days On Market	% Sale to List
Single Family	357	\$65,065,779	\$182,257	\$175,000	72	97.10%
	2015 4Q Units	2015 4Q Volume	2015 4Q Average	2015 4Q Median	Days On Market	% Sale to List
Single Family	348	\$62,468,184	\$ 179,506	\$166,750	82	96.47%
2016 vs. 2015 Single Family	2.59%	4.16%	1.53%	4.95%	-12.20%	0.65%