



Eastern Connecticut Association of REALTORS®



Third Quarter New London and Windham County SOLD Comparisons - 2017 vs. 2016

using data obtained from Smart MLS, Inc.

	2017 3Q units	2017 3Q Volume	2017 3Q Average	2017 3Q Median	Days On Market	% Sale to List
Single Family	1317	\$324,601,028	\$246,470.03	\$215,000	59	96.76%
Condo	184	\$31,496,452	\$171,176	\$139,375	87	97.37%
Mobile	32	\$1,252,900	\$34,450	\$30,000	71	90.06%
Land (Residential)	66	\$6,310,885	\$95,619	\$49,250	171	79.34%
Multifamily	95	\$14,173,202	\$149,192	\$125,900	45	93.44%
Commercial	29	\$5,055,820	\$174,339	\$123,000	267	84.48%
TOTALS	1723	\$382,890,287	\$222,223	\$199,700	77	96.23%

	2016 3Q units	2016 3Q Volume	2016 3Q Average	2016 3Q Median	Days On Market	% Sale to List
Single Family	1277	\$299,990,331	\$234,918	\$205,000	75	95.98%
Condo	157	\$23,775,913	\$151,439	\$139,900	80	96.70%
Mobile	56	\$1,781,875	\$31,819	\$29,000	86	90.05%
Land(Residential)	46	\$4,494,500	\$97,707	\$60,000	137	66.67%
Multifamily	77	\$10,481,008	\$136,117	\$119,900	89	93.33%
Commercial	23	\$7,369,804	\$320,426	\$265,000	316	84.49%
TOTALS	1636	\$347,893,431	\$212,649	\$109,000	96	95.35%

2017 vs. 2016

Single Family	3.13%	8.20%	4.92%	4.88%	21.83%	0.81%
Condo	17.20%	32.47%	13.03%	-0.38%	9.32%	0.69%
Mobile	-42.86%	-29.69%	8.27%	3.45%	17.44%	0.01%
Land	43.48%	40.41%	-2.14%	-17.92%	25.26%	19.00%
Multifamily	23.38%	35.23%	9.61%	5.00%	49.16%	0.12%
Commercial	26.09%	-31.40%	-45.59%	-53.58%	15.51%	-0.01%
All	5.32%	10.06%	4.50%	83.21%	19.79%	0.92%

New London County Second Quarter, 2017

	2017 3Q Units	2017 3Q Volume	2017 3Q Average	2017 3Q Median	Days On Market	% Sale to List
Single Family	930	\$ 246,319,610	\$264,860	\$231,950	61	96.51%
	2016 3Q Units	2016 3Q Volume	2016 3Q Average	2016 3Q Median	Days On Market	% Sale to List
Single Family	861	\$ 220,771,456	\$256,413	\$217,500	79	95.66%
2017 vs. 2016	8.01%	11.57%	3.29%	6.64%	-22.78%	0.89%

Windham County Second Quarter, 2017

	2017 3Q Units	2017 3Q Volume	2017 3Q Average	2017 3Q Median	Days On Market	% Sale to List
Single Family	387	\$78,281,419	\$202,278	\$191,000	54	97.58%
	2016 3Q Units	2016 3Q Volume	2016 3Q Average	2016 3Q Median	Days On Market	% Sale to List
Single Family	416	\$78,999,325	\$189,902	\$180,000	69	96.64%
2017 vs. 2016	-6.97%	-0.91%	6.52%	6.11%	-21.74%	0.97%