



Eastern Connecticut Association of REALTORS®



Second Quarter New London and Windham County SOLD Comparisons - 2017 vs. 2016

using data obtained from Smart MLS, Inc.

	2017 2Q units	2017 2Q Volume	2017 2Q Average	2017 2Q Median	Days On Market	% Sale to List
Single Family	1326	\$323,707,593	\$244,123.37	\$216,400	68	97.23%
Condo	168	\$30,465,851	\$181,344	\$154,700	94	96.33%
Mobile	34	\$1,272,551	\$37,428	\$30,000	64	91.40%
Land (Residential)	65	\$6,747,020	\$103,800	\$50,000	171	81.36%
Multifamily	73	\$ 9,209,139	\$126,153	\$102,100	143	93.15%
Commercial	19	\$ 4,503,300	\$237,016	\$149,000	112	94.01%
TOTALS	1685	\$ 375,905,454	\$223,089	\$170,213	109	96.65%

	2016 2Q units	2016 2Q Volume	2016 2Q Average	2016 2Q Median	Days On Market	% Sale to List
Single Family	1155	\$268,358,006	\$232,345	\$201,000	85	96.44%
Condo	140	\$22,549,615	\$161,069	\$135,500	94	96.27%
Mobile	43	\$1,539,850	\$35,810	\$30,000	102	87.39%
Land (Residential)	62	\$7,294,052	\$117,646	\$74,250	249	80.47%
Multifamily	100	\$11,288,831	\$112,888	\$109,000	86	93.33%
Commercial	21	\$6,202,993	\$295,381	\$171,600	336	76.75%
TOTALS	1521	\$ 317,233,347	\$208,569	\$109,000	96	95.35%

2017 vs. 2016

Single Family	14.81%	20.63%	5.07%	7.66%	-19.92%	0.82%
Condo	20.00%	35.11%	12.59%	14.17%	0.45%	0.06%
Mobile	-20.93%	-17.36%	4.52%	0.00%	-37.25%	4.59%
Land	4.84%	-7.50%	-11.77%	-32.66%	-31.33%	1.11%
Multifamily	-27.00%	-18.42%	11.75%	-6.33%	66.40%	-0.19%
Commercial	-9.52%	-27.40%	-19.76%	-13.17%	-66.65%	22.49%
All	10.78%	18.49%	6.96%	56.16%	13.21%	1.36%

New London County Second Quarter, 2017

	2017 2Q Units	2017 2Q Volume	2017 2Q Average	2017 2Q Median	Days On Market	% Sale to List
Single Family	946	\$ 247,261,427	\$261,376	\$229,950	70	96.85%
	2016 2Q Units	2016 2Q Volume	2016 2Q Average	2016 2Q Median	Days On Market	% Sale to List
Single Family	792	\$ 199,081,904	\$251,366	\$215,050	85	96.11%
2017 vs. 2016	19.44%	24.20%	3.98%	6.93%	-17.65%	0.77%

Windham County Second Quarter, 2017

	2017 2Q Units	2017 2Q Volume	2017 2Q Average	2017 2Q Median	Days On Market	% Sale to List
Single Family	380	\$76,446,166	\$201,174	\$182,000	63	98.48%
	2016 1Q Units	2016 1Q Volume	2016 1Q Average	2016 1Q Median	Days On Market	% Sale to List
Single Family	363	\$69,276,102	\$190,843	\$180,000	85	97.37%
2017 vs. 2016	4.68%	10.35%	5.41%	1.11%	-25.88%	1.14%