



**New London and Windham County  
Fourth Quarter SOLD Comparisons - 2015 vs. 2014\***

	2015 4Q Units	2015 4Q Volume	2015 4Q Average	2015 4Q Median	Days On Market	% Sale to List
<b>Single Family</b>	985	\$227,883,446	\$231,353.75	\$185,000	85	94.18%
<b>Condo</b>	104	\$16,390,305	\$157,599.09	\$129,000	85	95.87%
<b>Mobile</b>	29	\$840,400	\$28,979.31	\$21,000	95	86.43%
<b>Land (Residential)</b>	62	\$6,275,450	\$101,216.94	\$65,000	251	83.74%
<b>Multifamily</b>	79	\$7,926,416	\$100,334.38	\$81,900	67	88.89%
<b>Commercial</b>	15	\$4,368,800	\$291,253.33	\$185,000	370	82.13%
<b>TOTALS</b>	1324	\$270,764,833	\$204,505.16	\$163,000	94	93.13%

	2014 4Q Units	2014 4Q Volume	2014 4Q Average	2014 4Q Median	Days On Market	% Sale to List
<b>Single Family</b>	921	\$215,310,978	\$233,779.56	\$188,500	100	94.58%
<b>Condo</b>	94	\$14,522,101	\$154,490.44	\$145,000	94	95.19%
<b>Mobile</b>	36	\$1,381,899	\$38,386.08	\$26,500	84	89.66%
<b>Land (Residential)</b>	49	\$5,248,000	\$107,102.04	\$67,000	224	77.31%
<b>Multifamily</b>	56	\$6,580,149	\$117,502.66	\$111,000	92	90.87%
<b>Commercial</b>	15	\$3,935,150	\$262,343.33	\$150,000	157	88.28%
<b>TOTALS</b>	1171	\$246,978,277	\$210,912.28	\$169,900	104	93.93%

**2015 vs. 2014**

<b>Single Family</b>	6.95%	5.84%	-1.04%	-1.86%	-15.00%	-0.42%
<b>Condo</b>	10.64%	12.86%	2.01%	-11.03%	-9.57%	0.71%
<b>Mobile</b>	-19.44%	-39.19%	-24.51%	-20.75%	13.10%	-3.60%
<b>Land</b>	26.53%	19.58%	-5.49%	-2.99%	12.05%	8.32%
<b>Multifamily</b>	41.07%	20.46%	-14.61%	-26.22%	-27.17%	-2.18%
<b>Commercial</b>	0.00%	11.02%	11.02%	23.33%	135.67%	-6.97%
<b>All</b>	<b>13.07%</b>	<b>9.63%</b>	<b>-3.04%</b>	<b>-4.06%</b>	<b>-9.62%</b>	<b>-0.85%</b>

\*Sales reported by the members of the Connecticut Multiple Listing Service, Inc. for New London County and Windham County do not represent all sales. Information deemed reliable but not guaranteed.

### New London County Fourth Quarter, 2015

	2015 4Q Units	2015 4Q Volume	2015 4Q Average	2015 4Q Median	Days On Market	% Sale to List
<b>Single Family</b>	637	\$165,415,262	\$ 259,679	\$199,900	87	93.34%
	2014 4Q Units	2014 4Q Volume	2014 4Q Average	2014 4Q Median	Days On Market	% Sale to List
<b>Single Family</b>	650	\$169,625,630	\$ 260,963	\$210,450	99	94.29%
<b>2015 vs. 2014 Single Family</b>	-2.00%	-2.48%	-0.49%	-5.01%	-12.12%	-1.01%

### Windham County Fourth Quarter, 2015

	2015 4Q Units	2015 4Q Volume	2015 4Q Average	2015 4Q Median	Days On Market	% Sale to List
<b>Single Family</b>	348	\$62,468,184	\$ 179,506	\$166,750	82	96.47%
	2014 4Q Units	2014 4Q Volume	2014 4Q Average	2014 4Q Median	Days On Market	% Sale to List
<b>Single Family</b>	271	\$45,685,348	\$ 168,581	\$150,000	100	95.69%
<b>2015 vs. 2014 Single Family</b>	28.41%	36.74%	6.48%	11.17%	-18.00%	0.82%