



**New London and Windham County
Third Quarter SOLD Comparisons - 2013 vs. 2012***

	2013 3Q Units	2013 3Q Volume	2013 3Q Average	2013 3Q Median	Days On Market	% Sale to List
Single Family	921	\$225,952,245	\$245,334	\$200,000	91	95.03%
Condo	112	\$20,091,633	\$179,390	\$131,500	135	95.37%
Mobile	46	\$1,702,796	\$37,017	\$35,400	105	88.70%
Land (Residential)	36	\$3,156,400	\$87,678	\$71,750	296	86.16%
Multifamily	66	\$8,329,647	\$126,207	\$105,000	81	95.99%
Commercial	12	\$2,645,400	\$220,450	\$207,000	240	71.98%
TOTALS	1193	\$ 261,878,121	\$219,512	\$180,000	103	94.62%
	2012 3Q Units	2012 3Q Volume	2012 3Q Average	2012 3Q Median	Days On Market	% Sale to List
Single Family	799	\$192,924,025	\$241,457	\$210,000	105	94.48%
Condo	91	\$14,390,436	\$158,137	\$125,000	116	96.71%
Mobile	42	\$1,482,400	\$35,295	\$27,500	119	85.91%
Land (Residential)	47	\$5,384,400	\$114,562	\$50,000	179	84.81%
Multifamily	52	\$5,648,649	\$108,628	\$101,750	110	88.09%
Commercial	20	\$4,185,545	\$209,277	\$150,000	196	74.61%
TOTALS	1051	\$224,015,455	\$213,145	\$180,000	112	93.65%
2013 vs. 2012						
Single Family	15.27%	17.12%	1.61%	-4.76%	-13.33%	0.58%
Condo	23.08%	39.62%	13.44%	5.20%	16.38%	-1.39%
Mobile	9.52%	14.87%	4.88%	28.73%	-11.76%	3.25%
Land	-23.40%	-41.38%	-23.47%	43.50%	65.36%	1.59%
Multifamily	26.92%	47.46%	16.18%	3.19%	-26.36%	8.97%
Commercial	-40.00%	-36.80%	5.34%	38.00%	22.45%	-3.52%
All	13.51%	16.90%	2.99%	0.00%	-8.04%	1.04%

*Sales reported by the members of the Connecticut Multiple Listing Service, Inc. for New London County and Windham County do not represent all sales. Information deemed reliable but not guaranteed.

New London County Third Quarter, 2013

	2013 3Q Units	2013 3Q Volume	2013 3Q Average	2013 3Q Median	Days On Market	% Sale to List
Single Family	649	\$178,533,328	\$ 275,090	\$230,000	89	94.59%
	2012 3Q Units	2012 3Q Volume	2012 3Q Average	2012 3Q Median	Days On Market	% Sale to List
Single Family	570	\$152,089,627	\$ 266,824	\$233,500	109	94.29%
2013 vs. 2012 Single Family	13.86%	17.39%	3.10%	-1.50%	-18.35%	0.32%

Windham County Third Quarter, 2013

	2013 3Q Units	2013 3Q Volume	2013 3Q Average	2013 3Q Median	Days On Market	% Sale to List
Single Family	272	\$47,418,917	\$ 174,334	\$161,750	95	96.74%
	2012 3Q Units	2012 3Q Volume	2012 3Q Average	2012 3Q Median	Days On Market	% Sale to List
Single Family	229	\$40,834,398	\$ 178,316	\$165,500	97	95.19%
2013 vs. 2012 Single Family	18.78%	16.12%	-2.23%	-2.27%	-2.06%	1.63%