



**New London and Windham County
Second Quarter SOLD Comparisons - 2013 vs. 2012***

	2013 2Q Units	2013 2Q Volume	2013 2Q Average	2013 2Q Median	Days on Market	% Sale to List
Single Family	891	\$202,585,944	\$227,369	\$200,000	95	94.84%
Condo	102	\$15,961,948	\$156,490	\$131,450	117	95.10%
Mobile	47	\$2,013,100	\$42,832	\$33,500	162	89.16%
Land (Residential)	41	\$4,219,000	\$102,902	\$64,000	285	78.47%
Multifamily	70	\$8,513,212	\$121,617	\$85,500	81	92.74%
Commercial	17	\$4,119,640	\$242,332	\$227,500	275	82.53%
TOTALS	1,168	\$ 237,412,844	\$203,264	\$173,000	108	94.14%

	2012 2Q Units	2012 2Q Volume	2012 2Q Average	2012 2Q Median	Days on Market	% Sale to List
Single Family	778	\$183,465,592	\$235,817	\$197,500	113	93.48%
Condo	89	\$13,850,464	\$155,623	\$125,000	129	95.09%
Mobile	27	\$969,400	\$35,904	\$25,000	117	89.19%
Land (Residential)	45	\$4,969,100	\$110,424	\$53,500	170	81.21%
Multifamily	70	\$7,584,170	\$108,345	\$90,000	115	90.75%
Commercial	17	\$2,804,070	\$164,945	\$184,000	244	85.02%
TOTALS	1,026	\$ 213,642,796	\$208,229	\$174,750	119	93.00%

2013 vs. 2012

Single Family	14.52%	10.42%	-3.58%	1.27%	-15.93%	1.45%
Condo	14.61%	15.24%	0.56%	5.16%	-9.30%	0.01%
Mobile	74.07%	107.66%	19.30%	34.00%	38.46%	-0.03%
Land	-8.89%	-15.10%	-6.81%	19.63%	67.65%	-3.37%
Multifamily	0.00%	12.25%	12.25%	-5.00%	-29.57%	2.19%
Commercial	0.00%	46.92%	46.92%	23.64%	12.70%	-2.93%
All	13.84%	11.13%	-2.38%	-1.00%	-9.24%	1.23%

*Sales reported by the members of the Connecticut Multiple Listing Service, Inc. for New London County and Windham County do not represent all sales. Information deemed reliable but not guaranteed.

New London County Second Quarter, 2013

	2013 2Q Units	2013 2Q Volume	2013 2Q Average	2013 2Q Median	Days on Market	% Sale to List
Single Family	636	\$157,022,314	\$246,890	\$220,000	98	94.44%
	2012 2Q Units	2012 2Q Volume	2012 2Q Average	2012 2Q Median	Days on Market	% Sale to List
Single Family	552	\$145,838,033	\$264,199	\$227,450	121	93.12%
2013 vs. 2012 Single Family	15.22%	7.67%	-6.55%	-3.28%	-19.01%	1.42%

Windham County Second Quarter, 2013

	2013 2Q Units	2013 2Q Volume	2013 2Q Average	2013 2Q Median	Days on Market	% Sale to List
Single Family	255	\$45,563,630	\$178,681	\$165,000	86	96.25%
	2012 2Q Units	2012 2Q Volume	2012 2Q Average	2012 2Q Median	Days on Market	% Sale to List
Single Family	226	\$37,627,559	\$166,494	\$158,050	93	94.86%
2013 vs. 2012 Single Family	12.83%	21.09%	7.32%	4.40%	-7.53%	1.47%