



**New London and Windham County  
First Quarter SOLD Comparisons - 2013 vs. 2012\***

	2013 1Q units	2013 1Q Volume	2013 1Q Average	2013 1Q Median	Days On Market	% Sale to List
Single Family	567	\$119,648,363	\$211,020	\$179,900	110	94.69%
Condo	51	\$7,739,880	\$151,762	\$135,000	132	93.73%
Mobile	24	\$909,650	\$37,902	\$32,750	92	87.33%
Land (Residential)	33	\$2,192,000	\$66,424	\$65,000	166	85.41%
Multifamily	66	\$6,447,438	\$97,688	\$93,500	90	89.64%
Commercial	16	\$3,616,000	\$226,000	\$148,000	150	81.73%
<b>TOTALS</b>	<b>757</b>	<b>\$ 140,553,331</b>	<b>\$185,672</b>	<b>\$158,000</b>	<b>112</b>	<b>93.80%</b>

	2012 1Q Units	2012 1Q Volume	2012 1Q Average	2012 1Q Median	Days On Market	% Sale to List
Single Family	540	\$120,413,377	\$222,988	\$188,000	118	94.14%
Condo	70	\$10,925,935	\$156,085	\$136,000	127	94.03%
Mobile	27	\$741,000	\$27,444	\$25,000	98	83.09%
Land (Residential)	34	\$2,881,099	\$84,738	\$43,500	154	84.16%
Multifamily	55	\$5,813,442	\$105,699	\$70,000	104	88.22%
Commercial	9	\$1,508,000	\$167,556	\$75,000	388	83.99%
<b>TOTALS</b>	<b>735</b>	<b>\$ 142,282,853</b>	<b>\$193,582</b>	<b>\$160,000</b>	<b>122</b>	<b>93.46%</b>

**2013 vs. 2012**

Single Family	5.00%	-0.64%	-5.37%	-4.31%	-6.78%	0.58%
Condo	-27.14%	-29.16%	-2.77%	-0.74%	3.94%	-0.32%
Mobile	-11.11%	22.76%	38.10%	31.00%	-6.12%	5.10%
Land	-2.94%	-23.92%	-21.61%	49.43%	7.79%	1.49%
Multifamily	20.00%	10.91%	-7.58%	33.57%	-13.46%	1.61%
Commercial	77.78%	139.79%	34.88%	97.33%	-61.34%	-2.69%
<b>All</b>	<b>2.99%</b>	<b>-1.22%</b>	<b>-4.09%</b>	<b>-1.25%</b>	<b>-8.20%</b>	<b>0.36%</b>

\*Sales reported by the members of the Connecticut Multiple Listing Service, Inc. for New London County and Windham County do not represent all sales. Information deemed reliable but not guaranteed.

## New London County First Quarter, 2013

	2013 1Q Units	2013 1Q Volume	2013 1Q Average	2013 1Q Median	Days On Market	% Sale to List
<b>Single Family</b>	402	\$ 92,628,489	\$230,419	\$189,450	111	94.54%
	2012 1Q Units	2012 1Q Volume	2012 1Q Average	2012 1Q Median	Days On Market	% Sale to List
<b>Single Family</b>	394	\$ 96,207,878	\$244,182	\$205,000	119	94.36%
<b>2013 vs. 2012 Single Family</b>	2.03%	-3.72%	-5.64%	-7.59%	-6.72%	0.19%

## Windham County First Quarter, 2013

	2013 1Q Units	2013 1Q Volume	2013 1Q Average	2013 1Q Median	Days On Market	% Sale to List
<b>Single Family</b>	165	\$27,019,874	\$163,757	\$150,000	106	95.18%
	2012 1Q Units	2012 1Q Volume	2012 1Q Average	2012 1Q Median	Days On Market	% Sale to List
<b>Single Family</b>	146	\$24,205,499	\$165,791	\$145,500	116	93.26%
<b>2013 vs. 2012 Single Family</b>	13.01%	11.63%	-1.23%	3.09%	-8.62%	2.06%