



Eastern Connecticut Association of REALTORS®



**New London and Windham County
Second Quarter SOLD Comparisons - 2012 vs. 2011***

	2012 2Q Units	2012 2Q Volume	2012 2Q Average	2012 2Q Median	Days on Market	% Sale to List
Single Family	778	\$183,465,592	\$235,817	\$197,500	113	93.48%
Condo	89	\$13,850,464	\$155,623	\$125,000	129	95.09%
Mobile	27	\$969,400	\$35,904	\$25,000	117	89.19%
Land (Residential)	45	\$4,969,100	\$110,424	\$53,500	170	81.21%
Multifamily	70	\$7,584,170	\$108,345	\$90,000	115	90.75%
Commercial	17	\$2,804,070	\$164,945	\$184,000	244	85.02%
TOTALS	1026	\$ 213,642,796	\$208,229	\$174,750	119	93.00%

	2011 2Q Units	2011 2Q Volume	2011 2Q Average	2011 2Q Median	Days on Market	% Sale to List
Single Family	656	\$162,683,333	\$247,993	\$190,500	108	93.70%
Condo	117	\$20,138,105	\$172,121	\$145,000	126	94.37%
Mobile	34	\$1,499,200	\$44,094	\$40,450	110	88.17%
Land (Residential)	40	\$3,737,399	\$93,435	\$67,000	201	86.09%
Multifamily	62	\$5,722,100	\$92,292	\$79,000	115	91.58%
Commercial	12	\$3,547,900	\$295,658	\$185,950	140	82.67%
TOTALS	921	\$ 197,328,037	\$214,254	\$169,000	115	93.28%

2012 vs. 2011

Single Family	18.60%	12.77%	-4.91%	3.67%	4.63%	-0.23%
Condo	-23.93%	-31.22%	-9.58%	-13.79%	2.38%	0.76%
Mobile	-20.59%	-35.34%	-18.57%	-38.20%	6.36%	1.16%
Land	12.50%	32.96%	18.18%	-20.15%	-15.42%	-5.67%
Multifamily	12.90%	32.54%	17.39%	13.92%	0.00%	-0.91%
Commercial	41.67%	-20.97%	-44.21%	-1.05%	74.29%	2.84%
All	11.40%	8.27%	-2.81%	3.40%	3.48%	-0.30%

*Sales reported by the members of the Connecticut Multiple Listing Service, Inc. for New London County and Windham County do not represent all sales. Information deemed reliable but not guaranteed.

New London County Second Quarter, 2012

	2012 2Q Units	2012 2Q Volume	2012 2Q Average	2012 2Q Median	Days on Market	% Sale to List
Single Family	552	\$145,838,033	\$264,199	\$227,450	121	93.12%
	2011 2Q Units	2011 2Q Volume	2011 2Q Average	2011 2Q Median	Days on Market	% Sale to List
Single Family	452	\$127,061,797	\$281,110	\$212,000	103	93.01%
2012 vs. 2011						
Single Family	22.12%	14.78%	-6.02%	7.29%	17.48%	0.12%

Windham County Second Quarter, 2012

	2012 2Q Units	2012 2Q Volume	2012 2Q Average	2012 2Q Median	Days on Market	% Sale to List
Single Family	226	\$37,627,559	\$166,494	\$158,050	93	94.86%
	2011 2Q Units	2011 2Q Volume	2011 2Q Average	2011 2Q Median	Days on Market	% Sale to List
Single Family	204	\$35,621,536	\$174,615	\$165,000	118	96.23%
2012 vs. 2011						
Single Family	10.78%	5.63%	-4.65%	-4.21%	-21.19%	-1.42%