



**New London and Windham County  
Fourth Quarter SOLD Comparisons - 2012 vs. 2011\***

	2012 4Q Units	2012 4Q Volume	2012 4Q Average	2012 4Q Median	Days On Market	% Sale to List
Single Family	746	\$174,123,979	\$233,410	\$190,000	109	94.15%
Condo	77	\$12,739,710	\$165,451	\$152,500	177	93.99%
Mobile	36	\$1,220,250	\$33,896	\$28,450	114	89.12%
Land (Residential)	48	\$6,250,050	\$130,209	\$74,750	226	83.62%
Multifamily	61	\$7,286,835	\$119,456	\$104,000	106	90.93%
Commercial	14	\$2,691,699	\$192,264	\$127,500	233	76.79%
<b>TOTALS</b>	<b>982</b>	<b>\$204,312,523</b>	<b>\$208,058</b>	<b>\$170,000</b>	<b>122</b>	<b>93.36%</b>

	2011 4Q Units	2011 4Q Volume	2011 4Q Average	2011 4Q Median	Days On Market	% Sale to List
Single Family	594	\$136,785,143	\$230,278	\$190,000	111	93.76%
Condo	78	\$11,583,415	\$148,505	\$134,000	145	94.10%
Mobile	28	\$1,234,600	\$44,093	\$29,900	109	89.61%
Land (Residential)	36	\$8,624,050	\$239,557	\$92,500	238	82.13%
Multifamily	45	\$6,206,323	\$137,918	\$122,000	122	88.79%
Commercial	13	\$2,745,700	\$211,208	\$120,000	165	81.01%
<b>TOTALS</b>	<b>794</b>	<b>\$167,179,231</b>	<b>\$210,553</b>	<b>\$170,000</b>	<b>121</b>	<b>92.66%</b>

**2012 vs. 2011**

Single Family	25.59%	27.30%	1.36%	0.00%	-1.80%	0.42%
Condo	-1.28%	9.98%	11.41%	13.81%	22.07%	-0.12%
Mobile	28.57%	-1.16%	-23.13%	-4.85%	4.59%	-0.55%
Land	33.33%	-27.53%	-45.65%	-19.19%	-5.04%	1.81%
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Multifamily	35.56%	17.41%	-13.39%	-14.75%	13.11%	2.41%
Commercial	7.69%	-1.97%	-8.97%	6.25%	41.21%	-5.21%
<b>All</b>	<b>23.68%</b>	<b>22.21%</b>	<b>-1.19%</b>	<b>0.00%</b>	<b>0.83%</b>	<b>0.76%</b>

\*Sales reported by the members of the Connecticut Multiple Listing Service, Inc. for New London County and Windham County do not represent all sales. Information deemed reliable but not guaranteed.

## New London County Fourth Quarter, 2012

	<b>2012 4Q Units</b>	<b>2012 4Q Volume</b>	<b>2012 4Q Average</b>	<b>2012 4Q Median</b>	<b>Days On Market</b>	<b>% Sale to List</b>
<b>Single Family</b>	521	\$135,737,471	\$ 260,533	\$218,500	109	93.81%
	<b>2011 4Q Units</b>	<b>2011 4Q Volume</b>	<b>2011 4Q Average</b>	<b>2011 4Q Median</b>	<b>Days On Market</b>	<b>% Sale to List</b>
<b>Single Family</b>	406	\$104,944,371	\$ 258,484	\$212,000	111	93.25%
<b>2012 vs. 2011 Single Family</b>	28.33%	29.34%	0.79%	3.07%	-1.80%	0.60%

## Windham County Fourth Quarter, 2012

	<b>2012 4Q Units</b>	<b>2012 4Q Volume</b>	<b>2012 4Q Average</b>	<b>2012 4Q Median</b>	<b>Days On Market</b>	<b>% Sale to List</b>
<b>Single Family</b>	225	\$38,386,508	\$ 170,607	\$155,000	109	95.37%
	<b>2011 4Q Units</b>	<b>2011 4Q Volume</b>	<b>2011 4Q Average</b>	<b>2011 4Q Median</b>	<b>Days On Market</b>	<b>% Sale to List</b>
<b>Single Family</b>	188	\$31,840,772	\$ 169,366	\$160,000	110	95.45%
<b>2012 vs. 2011 Single Family</b>	19.68%	20.56%	0.73%	-3.13%	-0.91%	-0.08%