



**New London and Windham County
First Quarter SOLD Comparisons - 2012 vs. 2011***

	2012 1Q units	2012 1Q Volume	2012 1Q Average	2012 1Q Median	Days On Market	% Sale to List
Single Family	540	\$120,413,377	\$222,988	\$188,000	118	94.14%
Condo	70	\$10,925,935	\$156,085	\$136,000	127	94.03%
Mobile	27	\$741,000	\$27,444	\$25,000	98	83.09%
Land (Residential)	34	\$2,881,099	\$84,738	\$43,500	154	84.16%
Multifamily	55	\$5,813,442	\$105,699	\$70,000	104	88.22%
Commercial	9	\$1,508,000	\$167,556	\$75,000	388	83.99%
TOTALS	735	\$142,282,853	\$193,582	\$160,000	122	93.46%

	2011 1Q Units	2011 1Q Volume	2011 1Q Average	2011 1Q Median	Days On Market	% Sale to List
Single Family	501	\$108,165,926	\$215,900	\$182,000	113	94.09%
Condo	68	\$12,950,251	\$190,445	\$148,950	160	93.44%
Mobile	20	\$880,300	\$44,015	\$39,950	103	90.18%
Land (Residential)	18	\$1,217,000	\$67,611	\$52,250	160	65.16%
Multifamily	53	\$6,860,200	\$129,438	\$125,000	90	91.09%
Commercial	5	\$1,320,000	\$264,000	\$275,000	268	77.92%
TOTALS	665	\$131,393,677	\$197,584	\$170,000	118	93.26%

2012 vs. 2011

Single Family	7.78%	11.32%	3.28%	3.30%	4.42%	0.05%
Condo	2.94%	-15.63%	-18.04%	-8.69%	-20.63%	0.63%
Mobile	35.00%	-15.82%	-37.65%	-37.42%	-4.85%	-7.86%
Land	88.89%	136.74%	25.33%	-16.75%	-3.75%	29.16%
Multifamily	3.77%	-15.26%	-18.34%	-44.00%	15.56%	-3.15%
Commercial	80.00%	14.24%	-36.53%	-72.73%	44.78%	7.79%
All	10.53%	8.29%	-2.03%	-5.88%	3.39%	0.21%

*Sales reported by the members of the Connecticut Multiple Listing Service, Inc. for New London County and Windham County do not represent all sales. Information deemed reliable but not guaranteed.

New London County First Quarter, 2012

	2012 1Q Units	2012 1Q Volume	2012 1Q Average	2012 1Q Median	Days On Market	% Sale to List
Single Family	394	\$ 96,207,878	\$244,182	\$205,000	119	94.36%
	2011 1Q Units	2011 1Q Volume	2011 1Q Average	2011 1Q Median	Days On Market	% Sale to List
Single Family	334	\$ 79,508,100	\$238,048	\$205,000	117	94.12%
2012 vs. 2011 Single Family	17.96%	21.00%	2.58%	0.00%	1.71%	0.25%

Windham County First Quarter, 2012

	2012 1Q Units	2012 1Q Volume	2012 1Q Average	2012 1Q Median	Days On Market	% Sale to List
Single Family	146	\$24,205,499	\$165,791	\$145,500	116	93.26%
	2011 1Q Units	2011 1Q Volume	2011 1Q Average	2011 1Q Median	Days On Market	% Sale to List
Single Family	167	\$28,657,826	\$171,604	\$150,000	104	94.02%
2012 vs. 2011 Single Family	-12.57%	-15.54%	-3.39%	-3.00%	11.54%	-0.81%