



**New London and Windham County  
Third Quarter SOLD Comparisons - 2011 vs. 2010\***

	2011 3Q Units	2011 3Q Volume	2011 3Q Average	2011 3Q Median	Days On Market	% Sale to List
Single Family	681	\$161,905,726	\$237,747	\$200,000	94	94.36%
Condo	90	\$14,974,399	\$166,382	\$134,500	112	94.05%
Mobile	21	\$904,050	\$43,050	\$35,000	112	85.20%
Land (Residential)	19	\$1,652,500	\$86,974	\$72,500	183	69.42%
Multifamily	51	\$5,921,000	\$116,098	\$110,000	86	91.40%
Commercial	8	\$2,496,597	\$312,075	\$140,000	84	76.86%
<b>TOTALS</b>	<b>870</b>	<b>\$187,854,272</b>	<b>\$215,924</b>	<b>\$182,850</b>	<b>97</b>	<b>93.61%</b>
	2010 3Q Units	2010 3Q Volume	2010 3Q Average	2010 3Q Median	Days On Market	% Sale to List
Single Family	645	\$163,005,727	\$252,722	\$210,000	88	94.42%
Condo	69	\$12,857,575	\$186,342	\$165,000	145	94.48%
Mobile	36	\$1,965,550	\$54,599	\$53,250	115	89.18%
Land (Residential)	36	\$3,286,000	\$91,278	\$65,050	180	83.98%
Multifamily	65	\$7,365,175	\$113,310	\$94,000	91	89.75%
Commercial	18	\$3,456,800	\$192,044	\$151,500	191	86.06%
<b>TOTALS</b>	<b>869</b>	<b>\$191,936,827</b>	<b>\$220,871</b>	<b>\$181,000</b>	<b>100</b>	<b>93.60%</b>
<b>2011 vs. 2010</b>						
Single Family	5.58%	-0.67%	-5.93%	-4.76%	6.82%	-0.06%
Condo	30.43%	16.46%	-10.71%	-18.48%	-22.76%	-0.46%
Mobile	-41.67%	-54.01%	-21.15%	-34.27%	-2.61%	-4.46%
Land	-47.22%	-49.71%	-4.72%	11.45%	1.67%	-17.34%
Multifamily	-21.54%	-19.61%	2.46%	17.02%	-5.49%	1.84%
Commercial	-55.56%	-27.78%	62.50%	-7.59%	-56.02%	-10.69%
<b>All</b>	<b>0.12%</b>	<b>-2.13%</b>	<b>-2.24%</b>	<b>1.02%</b>	<b>-3.00%</b>	<b>0.01%</b>

\*Sales reported by the members of the Connecticut Multiple Listing Service, Inc. for New London County and Windham County do not represent all sales. Information deemed reliable but not guaranteed.

New London County Third Quarter, 2011

	2011 3Q Units	2011 3Q Volume	2011 3Q Average	2011 3Q Median	Days On Market	% Sale to List
<b>Single Family</b>	490	\$127,682,477	\$ 260,576	\$219,750	94	94.07%
	2010 3Q Units	2010 3Q Volume	2010 3Q Average	2010 3Q Median	Days On Market	% Sale to List
<b>Single Family</b>	453	\$129,769,752	\$ 286,467	\$226,000	89	94.11%
<b>2011 vs. 2010 Single Family</b>	8.17%	-1.61%	-9.04%	-2.77%	5.62%	-0.04%

Windham County First Quarter, 2011

	2011 3Q Units	2011 3Q Volume	2011 3Q Average	2011 3Q Median	Days On Market	% Sale to List
<b>Single Family</b>	191	\$34,223,249	\$ 179,179	\$160,000	93	95.48%
	2010 3Q Units	2010 3Q Volume	2010 3Q Average	2010 3Q Median	Days On Market	% Sale to List
<b>Single Family</b>	192	\$33,235,975	\$ 173,104	\$181,000	100	93.60%
<b>2011 vs. 2010 Single Family</b>	-0.52%	2.97%	3.51%	-11.60%	-7.00%	2.01%