



**New London and Windham County
Fourth Quarter SOLD Comparisons - 2011 vs. 2010***

	2011 4Q Units	2011 4Q Volume	2011 4Q Average	2011 4Q Median	Days On Market	% Sale to List
Single Family	594	\$136,785,143	\$230,278	\$190,000	111	93.76%
Condo	78	\$11,583,415	\$148,505	\$134,000	145	94.10%
Mobile	28	\$1,234,600	\$44,093	\$29,900	109	89.61%
Land (Residential)	36	\$8,624,050	\$239,557	\$92,500	238	82.13%
Multifamily	45	\$6,206,323	\$137,918	\$122,000	122	88.79%
Commercial	13	\$2,745,700	\$211,208	\$120,000	165	81.01%
TOTALS	794	\$167,179,231	\$210,553	\$170,000	121	92.66%

	2010 4Q Units	2010 4Q Volume	2010 4Q Average	2010 4Q Median	Days On Market	% Sale to List
Single Family	637	\$162,084,358	\$254,450	\$210,000	101	93.74%
Condo	79	\$17,027,783	\$215,542	\$157,900	144	94.32%
Mobile	30	\$1,443,550	\$48,118	\$39,950	88	89.32%
Land (Residential)	35	\$2,906,950	\$83,056	\$75,000	169	91.44%
Multifamily	60	\$7,215,600	\$120,260	\$97,500	116	91.44%
Commercial	21	\$6,189,025	\$294,715	\$225,000	222	72.07%
TOTALS	862	\$196,867,266	\$228,384	\$185,000	112	92.76%

2011 vs. 2010

Single Family	-6.75%	-15.61%	-9.50%	-9.52%	9.90%	0.02%
Condo	-1.27%	-31.97%	-31.10%	-15.14%	0.69%	-0.23%
Mobile	-6.67%	-14.47%	-8.37%	-25.16%	23.86%	0.32%
Land	2.86%	196.67%	188.43%	23.33%	40.83%	-10.18%
Multifamily	-25.00%	-13.99%	14.68%	25.13%	5.17%	-2.90%
Commercial	-38.10%	-55.64%	-28.34%	-46.67%	-25.68%	12.40%
All	-7.89%	-15.08%	-7.81%	-8.11%	8.04%	-0.11%

*Sales reported by the members of the Connecticut Multiple Listing Service, Inc. for New London County and Windham County do not represent all sales. Information deemed reliable but not guaranteed.

New London County Fourth Quarter, 2011

	2011 4Q Units	2011 4Q Volume	2011 4Q Average	2011 4Q Median	Days On Market	% Sale to List
Single Family	406	\$104,944,371	\$ 258,484	\$212,000	111	93.25%
	2010 4Q Units	2010 4Q Volume	2010 4Q Average	2010 4Q Median	Days On Market	% Sale to List
Single Family	435	\$124,115,909	\$ 285,324	\$229,000	105	93.35%
2011 vs. 2010 Single Family	-6.67%	-15.45%	-9.41%	-7.42%	5.71%	-0.11%

Windham County Fourth Quarter, 2011

	2011 4Q Units	2011 4Q Volume	2011 4Q Average	2011 4Q Median	Days On Market	% Sale to List
Single Family	188	\$31,840,772	\$ 169,366	\$160,000	110	95.45%
	2010 4Q Units	2010 4Q Volume	2010 4Q Average	2010 4Q Median	Days On Market	% Sale to List
Single Family	202	\$37,968,449	\$ 187,963	\$178,500	95	95.05%
2011 vs. 2010 Single Family	-6.93%	-16.14%	-9.89%	-10.36%	15.79%	0.42%