



**New London and Windham County
First Quarter SOLD Comparisons - 2011 vs. 2010***

	2011 1Q Units	2011 1Q Volume	2011 1Q Average	2011 1Q Median	Days On Market	% Sale to List
Single Family	501	\$108,165,926	\$215,900	\$182,000	113	94.09%
Condo	68	\$12,950,251	\$190,445	\$148,950	160	93.44%
Mobile	20	\$880,300	\$44,015	\$39,950	103	90.18%
Land (Residential)	18	\$1,217,000	\$67,611	\$52,250	160	65.16%
Multifamily	53	\$6,860,200	\$129,438	\$125,000	90	91.09%
Commercial	5	\$1,320,000	\$264,000	\$275,000	268	77.92%
TOTALS	665	\$131,393,677	\$197,584	\$170,000	118	93.26%

	2010 1Q Units	2010 1Q Volume	2010 1Q Average	2010 1Q Median	Days On Market	% Sale to List
Single Family	536	\$129,072,442	\$240,807	\$209,000	102	94.04%
Condo	62	\$11,489,847	\$185,320	\$168,250	149	94.95%
Mobile	13	\$577,200	\$44,400	\$40,000	82	87.81%
Land (Residential)	31	\$2,708,400	\$87,368	\$75,000	182	87.45%
Multifamily	60	\$6,800,255	\$113,338	\$115,900	59	91.82%
Commercial	12	\$4,054,000	\$337,833	\$272,500	356	88.77%
TOTALS	714	\$154,702,144	\$216,670	\$180,090	110	93.71%

2011 vs. 2010

Single Family	-6.53%	-16.20%	-10.34%	-12.92%	10.78%	0.05%
Condo	9.68%	12.71%	2.77%	-11.47%	7.38%	-1.59%
Mobile	53.85%	52.51%	-0.87%	-0.13%	25.61%	2.70%
Land	-41.94%	-55.07%	-22.61%	-30.33%	-12.09%	-25.49%
Multifamily	-11.67%	0.88%	14.21%	7.85%	52.54%	-0.80%
Commercial	-58.33%	-67.44%	-21.85%	0.92%	-24.72%	-12.22%
All	-6.86%	-15.07%	-8.81%	-5.60%	7.27%	-0.48%

*Sales reported by the members of the Connecticut Multiple Listing Service, Inc. for New London County and Windham County do not represent all sales. Information deemed reliable but not guaranteed.

New London County First Quarter, 2011 vs. 2010

	2011 1Q Units	2011 1Q Volume	2011 1Q Average	2011 1Q Median	Days On Market	% Sale to List
Single Family	334	\$ 79,508,100	\$238,048	\$205,000	117	94.12%
	2010 1Q Units	2010 1Q Volume	2010 1Q Average	2010 1Q Median	Days On Market	% Sale to List
Single Family	359	\$96,230,324	\$268,051	\$225,000	103	93.49%
2011 vs. 2010 Single Family	-6.96%	-17.38%	-11.19%	-8.89%	13.59%	0.67%

Windham County First Quarter, 2011 vs. 2010

	2011 1Q Units	2011 1Q Volume	2011 1Q Average	2011 1Q Median	Days On Market	% Sale to List
Single Family	167	\$28,657,826	\$171,604	150000	104	94.02%
	2010 1Q Units	2010 1Q Volume	2010 1Q Average	2010 1Q Median	Days On Market	% Sale to List
Single Family	177	\$32,842,118	\$185,549	\$172,500	98	95.67%
2011 vs. 2010 Single Family	-5.65%	-12.74%	-7.52%	-13.04%	6.12%	-1.72%