



**New London and Windham County  
Second Quarter SOLD Comparisons - 2007 vs. 2006\***

|                    | 2007 2Q<br>Units | 2007 2Q<br>Volume    | 2007 2Q<br>Average | 2007 2Q<br>Median | Days on<br>Market | % Sale to List |
|--------------------|------------------|----------------------|--------------------|-------------------|-------------------|----------------|
| Single Family      | 972              | \$335,876,457        | \$345,552          | \$275,000         | 89                | 96.22%         |
| Condo              | 179              | \$34,323,183         | \$191,750          | \$179,900         | 116               | 98.49%         |
| Mobile             | 25               | \$1,386,200          | \$55,448           | \$42,500          | 46                | 93.23%         |
| Land (Residential) | 88               | \$14,803,300         | \$168,219          | \$96,500          | 193               | 88.44%         |
| Multifamily        | 65               | \$16,158,492         | \$248,592          | \$218,000         | 72                | 94.69%         |
| Commercial         | 16               | \$10,564,000         | \$660,250          | \$375,000         | 123               | 86.53%         |
| <b>TOTALS</b>      | <b>1345</b>      | <b>\$413,111,632</b> | <b>\$307,146</b>   | <b>\$245,000</b>  | <b>98</b>         | <b>95.76%</b>  |

|                    | 2006 2Q<br>Units | 2006 2Q<br>Volume     | 2006 2Q<br>Average | 2006 2Q<br>Median | Days on<br>Market | % Sale to List |
|--------------------|------------------|-----------------------|--------------------|-------------------|-------------------|----------------|
| Single Family      | 1161             | \$375,181,048         | \$323,153          | \$270,000         | 82                | 97.45%         |
| Condo              | 234              | \$29,128,326          | \$124,480          | \$179,900         | 93                | 98.62%         |
| Mobile             | 38               | \$2,412,000           | \$63,474           | \$59,000          | 78                | 95.02%         |
| Land (Residential) | 103              | \$20,334,450          | \$197,422          | \$139,000         | 131               | 92.06%         |
| Multifamily        | 113              | \$28,600,800          | \$253,104          | \$236,000         | 65                | 95.95%         |
| Commercial         | 22               | \$10,539,107          | \$479,050          | \$385,929         | 89                | 90.51%         |
| <b>TOTALS</b>      | <b>1671</b>      | <b>\$ 466,195,731</b> | <b>\$278,992</b>   | <b>\$245,000</b>  | <b>85</b>         | <b>97.08%</b>  |

**2007 vs. 2006**

|               |                |                |               |              |               |               |
|---------------|----------------|----------------|---------------|--------------|---------------|---------------|
| Single Family | -16.28%        | -10.48%        | 6.93%         | 1.85%        | 8.54%         | -1.26%        |
| Condo         | -23.50%        | 17.83%         | 54.04%        | 0.00%        | 24.73%        | -0.13%        |
| Mobile        | -34.21%        | -42.53%        | -12.64%       | -27.97%      | -41.03%       | -1.88%        |
| Land          | -14.56%        | -27.20%        | -14.79%       | -30.58%      | 47.33%        | -3.93%        |
| Multifamily   | -42.48%        | -43.50%        | -1.78%        | -7.63%       | 10.77%        | -1.31%        |
| Commercial    | -27.27%        | 0.24%          | 37.82%        | -2.83%       | 38.20%        | -4.40%        |
| <b>All</b>    | <b>-19.51%</b> | <b>-11.39%</b> | <b>10.09%</b> | <b>0.00%</b> | <b>15.29%</b> | <b>-1.36%</b> |

\*Sales reported by the members of the Connecticut Multiple Listing Service, Inc. for New London County and Windham County do not represent all sales. Information deemed reliable but not guaranteed.