



**Third Quarter SOLD Comparisons - 2004 vs. 2003\***

	<b>2004 3Q Units</b>	<b>2004 3Q Volume</b>	<b>2004 3Q Average Sale Price</b>	<b>2004 3Q Median Sale Price</b>	<b>Days on Market</b>	<b>% Sale Price to List Price</b>
<b>Single Family</b>	1201	\$338,311,145	\$281,691	\$235,000	108	96.89
<b>Condo</b>	190	\$31,661,378	\$166,639	\$142,750	112	98.58
<b>Mobile</b>	30	\$1,231,250	\$41,042	\$32,500	91	91.60
<b>Land (Residential)</b>	117	\$17,204,381	\$147,046	\$85,000	193	89.67
<b>Multifamily</b>	128	\$25,685,903	\$200,671	\$185,000	114	97.01
<b>Commercial</b>	20	\$7,292,400	\$364,620	\$205,000	294	92.79
<b>TOTALS</b>	1686	\$421,386,457	\$249,933	\$204,950	117	96.01
	<b>2003 3Q Units</b>	<b>2003 3Q Volume</b>	<b>2003 3Q Average Sale Price</b>	<b>2003 3Q Median Sale Price</b>	<b>Days on Market</b>	<b>% Sale Price to List Price</b>
<b>Single Family</b>	1283	\$320,056,483	\$249,459	\$210,000	62	96.39
<b>Condo</b>	176	\$24,846,302	\$141,172	\$127,725	41	98.34
<b>Mobile</b>	29	\$1,260,050	\$43,450	\$37,500	75	91.29
<b>Land (Residential)</b>	123	\$15,880,031	\$129,106	\$68,500	115	89.63
<b>Multifamily</b>	106	\$16,133,480	\$152,203	\$148,000	64	95.37
<b>Commercial</b>	20	\$8,557,300	\$427,865	\$232,550	171	92.30
<b>TOTALS</b>	1737	\$386,733,646	\$231,517	\$185,000	66	96.06
<b>2004 vs. 2003</b>						
<b>Single Family</b>	-6.39%	5.70%	12.92%	11.90%	74.19%	0.52%
<b>Condo</b>	7.95%	27.43%	18.04%	11.76%	173.17%	0.24%
<b>Mobile</b>	3.45%	-2.29%	-5.54%	-13.33%	21.33%	0.34%
<b>Land</b>	-4.88%	8.34%	13.90%	24.09%	67.83%	0.04%
<b>Multifamily</b>	20.75%	59.21%	31.84%	25.00%	78.13%	1.72%
<b>Commercial</b>	0.00%	-14.78%	-14.78%	-11.85%	71.93%	0.53%
<b>All</b>	<b>-2.94%</b>	<b>8.96%</b>	<b>7.95%</b>	<b>10.78%</b>	<b>77.27%</b>	<b>-0.05%</b>

\*Sales reported by the members of the Eastern Connecticut REALTORS® Information Service, Inc. do not represent all sales. Information deemed reliable but not guaranteed.