



® **First Quarter SOLD Comparisons - 2004 vs. 2003***

	2004 1Q Units	2004 1Q Volume	2004 1Q Average	2004 1Q median	Days On Market	% Sale to List
Single Family	780	\$197,994,552	\$253,839	\$205,000	85	96.71%
Condo	125	\$17,248,522	\$137,988	\$126,000	63	97.47%
Mobile	27	\$977,300	\$36,196	\$32,000	92	92.04%
Land (Residential)	90	\$11,700,830	\$130,009	\$80,750	138	82.72%
Multifamily	120	\$20,198,670	\$168,322	\$163,950	73	96.55%
Commercial	26	\$5,392,500	\$207,404	\$203,750	200	83.98%
TOTALS	1168	\$253,512,374	\$217,048			
	2003 1Q Units	2003 1Q Volume	2003 1Q Average	2003 1Q median	Days On Market	% Sale to List
Single Family	757	\$167,620,094	\$221,427	\$185,000	151	96.37%
Condo	116	\$14,613,667	\$125,980	\$119,000	129	98.33%
Mobile	17	\$715,350	\$42,079	\$29,900	109	92.13%
Land (Residential)	87	\$6,785,915	\$77,999	\$60,000	240	93.35%
Multifamily	90	\$13,177,511	\$146,417	\$142,250	137	96.79%
Commercial	20	\$5,322,271	\$266,114	\$140,000	247	86.15%
TOTALS	1087	\$208,234,808	\$191,568			
2004 vs. 2003						
Single Family	3.04%	18.12%	14.64%	10.81%	-43.71%	0.35%
Condo	7.76%	18.03%	9.53%	5.88%	-51.16%	-0.87%
Mobile	58.82%	36.62%	-13.98%	7.02%	-15.60%	-0.10%
Land	3.45%	72.43%	66.68%	34.58%	-42.50%	-11.39%
Multifamily	33.33%	53.28%	14.96%	15.25%	-46.72%	-0.25%
Commercial	30.00%	1.32%	-22.06%	45.54%	-19.03%	-2.52%
All	7.45%	21.74%	13.30%			

*Sales reported by the members of the Eastern Connecticut REALTORS® Information Service, Inc. do not represent all sales. Information deemed reliable but not guaranteed.