



Eastern Connecticut REALTORS® Information Service



Third Quarter SOLD Comparisons - 2001 vs. 2002*

| | 2002 3Q units | 2002 3Q Volume | 2002 3Q avg | 2002 3Q median | DOM | % list/sell |
|-----------------------|------------------|-------------------------|------------------|-------------------|-----------|----------------|
| Single Family | 1083 | \$241,066,183 | \$222,591 | \$181,000 | 58 | 97.30 |
| Condo | 161 | \$18,514,890 | \$114,999 | \$95,000 | 57 | 97.86 |
| Mobile | 23 | \$844,900 | \$36,735 | \$33,000 | 48 | 94.38 |
| Land (Residential) | 151 | \$14,841,873 | \$98,291 | \$46,000 | 156 | 88.54 |
| Multifamily | 125 | \$17,678,395 | \$141,427 | \$131,900 | 70 | 96.56 |
| Commercial | 21 | \$4,533,300 | \$215,871 | \$160,000 | 153 | 75.98 |
| TOTALS | 1564 | \$297,479,541 | \$190,204 | \$158,000 | 69 | 96.39 |
| | 2001 3Q units | 2001 3Q Volume | 2001 3Q avg | 2001 3Q median | DOM | % list/sell |
| Single Family | 1084 | \$206,926,737.00 | \$190,892 | \$159,900 | | |
| Condo | 151 | \$ 17,435,535.00 | \$115,467 | \$93,000 | | |
| Mobile | 33 | \$ 961,750.00 | \$29,144 | \$28,900 | | |
| Land (Residential) | 104 | \$ 6,457,250.00 | \$62,089 | \$49,900 | | not available |
| Multifamily | 118 | \$ 13,603,288.00 | \$115,282 | \$115,000 | | |
| Commercial | 13 | \$ 3,952,500.00 | \$304,038 | \$245,000 | | |
| TOTALS | 1503 | \$249,337,060.00 | \$165,893 | | | |
| 2002 vs. 2001 | | | | | | |
| Single Family | -0.09% | 16.50% | 16.61% | 13.20% | | |
| Condo | 6.62% | 6.19% | -0.41% | 2.15% | | |
| Mobile | -30.30% | -12.15% | 26.05% | 14.19% | | |
| Land | 45.19% | 129.85% | 58.31% | -7.82% | | |
| Multifamily | 5.93% | 29.96% | 22.68% | 14.70% | | |
| Commercial | 61.54% | 14.69% | -29.00% | -34.69% | | |
| All | 4.06% | 19.31% | 14.65% | | | |

*Sales reported by the members of the Eastern Connecticut REALTORS® Information Service, Inc. do not represent all sales. Information deemed reliable but not guaranteed.