



**Fourth Quarter SOLD Comparisons - 2002 vs. 2001\***

	<b>2002 4Q Units</b>	<b>2002 4Q Volume</b>	<b>2002 4Q Average</b>	<b>2002 4Q Median Sale Price</b>	<b>Days on Market</b>	<b>% of List Price Received</b>
<b>Single Family</b>	922	\$196,149,046	\$212,743	\$174,000	112	96.43%
<b>Condo</b>	155	\$19,444,750	\$125,450	\$124,900	135	97.52%
<b>Mobile</b>	17	\$572,101	\$33,653	\$27,900	109	93.71%
<b>Land (Residential)</b>	103	\$16,907,450	\$164,150	\$55,000	219	89.39%
<b>Multifamily</b>	96	\$13,238,112	\$137,897	\$136,250	135	96.25%
<b>Commercial</b>	20	\$7,611,000	\$380,550	2\$62,500	179	78.50%
<b>TOTALS</b>	1313	\$253,922,459	\$193,391			

	<b>2001 4Q Units</b>	<b>2001 4Q Volume</b>	<b>2001 4Q Average</b>	<b>2001 4Q Median Sale Price</b>	<b>Days on Market</b>	<b>% of List Price Received</b>
<b>Single Family</b>	855	\$159,589,042	\$186,654	\$150,000	117	
<b>Condo</b>	133	\$13,051,794	\$98,134	\$78,000	108	
<b>Mobile</b>	28	\$898,150	\$32,077	\$24,000	94	
<b>Land (Residential)</b>	98	\$6,829,250	\$69,686	\$49,900	269	
<b>Multifamily</b>	111	\$13,305,200	\$119,867	\$115,000	128	
<b>Commercial</b>	24	\$5,705,600	\$237,733	\$147,000	255	
<b>TOTALS</b>	1249	\$199,379,036	\$159,631			

**2002 vs. 2001**

<b>Single Family</b>	7.84%	22.91%	13.98%	16.00%
<b>Condo</b>	16.54%	48.98%	27.84%	60.13%
<b>Mobile</b>	-39.29%	-36.30%	4.91%	16.25%
<b>Land</b>	5.10%	147.57%	135.56%	10.22%
<b>Multifamily</b>	-13.51%	-0.50%	15.04%	18.48%
<b>Commercial</b>	-16.67%	33.40%	60.07%	78.57%
<b>All</b>	<b>5.12%</b>	<b>27.36%</b>	<b>21.15%</b>	

\*Sales reported by the members of the Eastern Connecticut REALTORS® Information Service, Inc. do not represent all sales. Information deemed reliable but not guaranteed.