



**New London and Windham County
First Quarter SOLD Comparisons - 2015 vs. 2014***

	2016 1Q units	2016 1Q Volume	2016 1Q Average	2016 1Q Median	Days On Market	% Sale to List
Single Family	821	\$164,682,048	\$200,587	\$179,900	94	94.78%
Condo	94	\$13,521,644	\$143,847	\$127,500	88	95.10%
Mobile	28	\$1,104,900	\$39,461	\$30,000	69	90.26%
Land (Residential)	44	\$5,526,335	\$125,599	\$77,500	265	74.99%
Multifamily	66	\$7,850,310	\$118,944	\$97,500	135	93.02%
Commercial	15	\$1,935,300	\$129,020	\$110,000	256	69.56%
TOTALS	1068	\$194,620,537	\$182,229	\$158,250	105	93.69%

	2015 1Q Units	2015 1Q Volume	2015 1Q Average	2015 1Q Median	Days On Market	% Sale to List
Single Family	580	\$125,145,372	\$215,768	\$180,000	97	94.76%
Condo	94	\$14,729,097	\$156,693	\$119,000	98	93.56%
Mobile	12	\$527,000	\$43,917	\$37,000	63	95.30%
Land (Residential)	40	\$3,363,675	\$84,092	\$57,500	165	75.60%
Multifamily	60	\$6,724,551	\$112,076	\$88,450	84	89.20%
Commercial	12	\$2,532,500	\$211,042	\$150,500	227	90.42%
TOTALS	798	\$ 153,022,195	\$191,757	\$161,500	142	93.79%

2016 vs. 2015

Single Family	41.55%	31.59%	-7.04%	-0.06%	-3.09%	0.02%
Condo	0.00%	-8.20%	-8.20%	7.14%	-10.20%	1.65%
Mobile	133.33%	109.66%	-10.15%	-18.92%	9.52%	-5.29%
Land	10.00%	64.29%	49.36%	34.78%	60.61%	-0.81%
Multifamily	10.00%	16.74%	6.13%	10.23%	60.71%	4.28%
Commercial	25.00%	-23.58%	-38.87%	-26.91%	12.78%	-23.07%
All	33.83%	27.18%	-4.97%	-2.01%	-26.06%	-0.11%

*Sales reported by the members of the Connecticut Multiple Listing Service, Inc. for New London County and Windham County do not represent all sales. Information deemed reliable but not guaranteed.

New London County First Quarter, 2016

	2016 1Q Units	2016 1Q Volume	2016 1Q Average	2016 1Q Median	Days On Market	% Sale to List
Single Family	549	\$ 119,997,305	\$218,574	\$195,000	100	94.64%
	2015 1Q Units	2015 1Q Volume	2015 1Q Average	2015 1Q Median	Days On Market	% Sale to List
Single Family	401	\$ 92,874,775	\$231,608	\$199,995	98	94.52%
2016 vs. 2015 Single Family	36.91%	29.20%	-5.63%	-2.50%	2.04%	0.13%

Windham County First Quarter, 2016

	2016 1Q Units	2016 1Q Volume	2016 1Q Average	2016 1Q Median	Days On Market	% Sale to List
Single Family	273	\$44,684,743	\$163,680	\$154,900	82	95.65%
	2015 1Q Units	2015 1Q Volume	2015 1Q Average	2015 1Q Median	Days On Market	% Sale to List
Single Family	177	\$28,263,679	\$159,682	\$145,400	89	95.25%
2016 vs. 2015 Single Family	54.24%	58.10%	2.50%	6.53%	-7.87%	0.42%