



**New London and Windham County  
Fourth Quarter SOLD Comparisons - 2011 vs. 2010\***

	2011 4Q Units	2011 4Q Volume	2011 4Q Average	2011 4Q Median	Days On Market	% Sale to List
<b>Single Family</b>	594	\$136,785,143	\$230,278	\$190,000	111	93.76%
<b>Condo</b>	78	\$11,583,415	\$148,505	\$134,000	145	94.10%
<b>Mobile</b>	28	\$1,234,600	\$44,093	\$29,900	109	89.61%
<b>Land (Residential)</b>	36	\$8,624,050	\$239,557	\$92,500	238	82.13%
<b>Multifamily</b>	45	\$6,206,323	\$137,918	\$122,000	122	88.79%
<b>Commercial</b>	13	\$2,745,700	\$211,208	\$120,000	165	81.01%
<b>TOTALS</b>	794	\$167,179,231	\$210,553	\$170,000	121	92.66%

	2010 4Q Units	2010 4Q Volume	2010 4Q Average	2010 4Q Median	Days On Market	% Sale to List
<b>Single Family</b>	637	\$162,084,358	\$254,450	\$210,000	101	93.74%
<b>Condo</b>	79	\$17,027,783	\$215,542	\$157,900	144	94.32%
<b>Mobile</b>	30	\$1,443,550	\$48,118	\$39,950	88	89.32%
<b>Land (Residential)</b>	35	\$2,906,950	\$83,056	\$75,000	169	91.44%
<b>Multifamily</b>	60	\$7,215,600	\$120,260	\$97,500	116	91.44%
<b>Commercial</b>	21	\$6,189,025	\$294,715	\$225,000	222	72.07%
<b>TOTALS</b>	862	\$196,867,266	\$228,384	\$185,000	112	92.76%

**2011 vs. 2010**

<b>Single Family</b>	-6.75%	-15.61%	-9.50%	-9.52%	9.90%	0.02%
<b>Condo</b>	-1.27%	-31.97%	-31.10%	-15.14%	0.69%	-0.23%
<b>Mobile</b>	-6.67%	-14.47%	-8.37%	-25.16%	23.86%	0.32%
<b>Land</b>	2.86%	196.67%	188.43%	23.33%	40.83%	-10.18%
<b>Multifamily</b>	-25.00%	-13.99%	14.68%	25.13%	5.17%	-2.90%
<b>Commercial</b>	-38.10%	-55.64%	-28.34%	-46.67%	-25.68%	12.40%
<b>All</b>	<b>-7.89%</b>	<b>-15.08%</b>	<b>-7.81%</b>	<b>-8.11%</b>	<b>8.04%</b>	<b>-0.11%</b>

\*Sales reported by the members of the Connecticut Multiple Listing Service, Inc. for New London County and Windham County do not represent all sales. Information deemed reliable but not guaranteed.

## New London County Fourth Quarter, 2011

	<b>2011 4Q Units</b>	<b>2011 4Q Volume</b>	<b>2011 4Q Average</b>	<b>2011 4Q Median</b>	<b>Days On Market</b>	<b>% Sale to List</b>
<b>Single Family</b>	406	\$104,944,371	\$ 258,484	\$212,000	111	93.25%
	<b>2010 4Q Units</b>	<b>2010 4Q Volume</b>	<b>2010 4Q Average</b>	<b>2010 4Q Median</b>	<b>Days On Market</b>	<b>% Sale to List</b>
<b>Single Family</b>	435	\$124,115,909	\$ 285,324	\$229,000	105	93.35%
<b>2011 vs. 2010 Single Family</b>	-6.67%	-15.45%	-9.41%	-7.42%	5.71%	-0.11%

## Windham County Fourth Quarter, 2011

	<b>2011 4Q Units</b>	<b>2011 4Q Volume</b>	<b>2011 4Q Average</b>	<b>2011 4Q Median</b>	<b>Days On Market</b>	<b>% Sale to List</b>
<b>Single Family</b>	188	\$31,840,772	\$ 169,366	\$160,000	110	95.45%
	<b>2010 4Q Units</b>	<b>2010 4Q Volume</b>	<b>2010 4Q Average</b>	<b>2010 4Q Median</b>	<b>Days On Market</b>	<b>% Sale to List</b>
<b>Single Family</b>	202	\$37,968,449	\$ 187,963	\$178,500	95	95.05%
<b>2011 vs. 2010 Single Family</b>	-6.93%	-16.14%	-9.89%	-10.36%	15.79%	0.42%